

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**ALASKA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	962	PREMERA BLUE CROSS GRP	142,330,322	18,224	67.11%	67.11%
2	19	Assurant Inc Grp	25,605,488	4,401	12.07%	79.18%
3	1	Aetna	18,954,079	2,368	8.94%	88.12%
4	707	UNITEDHEALTH GRP	11,620,718	1,549	5.48%	93.60%
5	1313	OREGON DENTAL GRP	9,544,365	1,653	4.50%	98.10%
6	276	TRUSTMARK INS CO GRP	4,031,498	0	1.90%	100.00%
<i>State Total</i>			<i>212,086,470</i>	<i>28,195</i>		<i>100.00%</i>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**ARIZONA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	53589	BCBS of AZ Inc	182,543,240	40,714	25.24%	25.24%
2	707	UNITEDHEALTH GRP	172,398,879	39,964	23.84%	49.08%
3	623	HEALTH NET INC GRP	151,980,704	42,661	21.02%	70.10%
4	1	Aetna	119,093,320	40,709	16.47%	86.57%
5	119	HUMANA INC	68,200,102	25,586	9.43%	96.00%
6	19	Assurant Inc Grp	22,202,973	5,243	3.07%	99.07%
7	276	TRUSTMARK INS CO GRP	3,313,276	5	0.46%	99.53%
8	901	CIGNA HEALTH GRP	1,444,054	291	0.20%	99.73%
9	4786	Compass Cooperative Grp	893,124	155	0.12%	99.85%
10	450	GENEVE HOL INC	848,761	30	0.12%	99.97%
<b>State Total</b>			<b>723,162,427</b>	<b>195,393</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**ARKANSAS**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	876	ARKANSAS BCBS GRP	317,140,438	86,416	63.00%	63.00%
2	707	UNITEDHEALTH GRP	114,043,326	27,177	22.65%	85.65%
3	4807	Catholic Hlth Initiatives Grp	64,856,695	20,711	12.88%	98.54%
4	7	FEDERATED MUT GRP	2,659,855	659	0.53%	99.07%
5	19	Assurant Inc Grp	1,250,195	285	0.25%	99.31%
6	119	HUMANA INC	1,226,748	187	0.24%	99.56%
7	1	Aetna	1,176,409	110	0.23%	99.79%
8	276	TRUSTMARK INS CO GRP	750,044	4	0.15%	99.94%
9	661	BCBS of SC Grp	195,542	0	0.04%	99.98%
10	450	GENEVE HOL INC	104,371	0	0.02%	100.00%
<b><i>State Total</i></b>			<b><i>503,403,623</i></b>	<b><i>135,549</i></b>		<b><i>100.00%</i></b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**CALIFORNIA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	2798	BLUE SHIELD OF CA GRP	1,264,017,522	191,047	47.03%	47.03%
2	671	Anthem Inc Grp	547,703,304	114,308	20.38%	67.41%
3	623	HEALTH NET INC GRP	361,677,772	84,656	13.46%	80.86%
4	1	Aetna	288,141,244	68,593	10.72%	91.58%
5	707	UNITEDHEALTH GRP	211,859,753	41,247	7.88%	99.47%
6	601	KAISER FOUNDATION	7,520,141	1,144	0.28%	99.75%
7	81264	Nippon Life Ins Co Of Amer	2,336,433	0	0.09%	99.83%
8	361	Munich Re Grp	1,989,645	0	0.07%	99.91%
9	119	HUMANA INC	1,782,976	70	0.07%	99.97%
10	901	CIGNA HEALTH GRP	704,163	324	0.03%	100.00%
<b>State Total</b>			<b>2,687,711,800</b>	<b>501,389</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**COLORADO**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	707	UNITEDHEALTH GRP	297,747,307	53,561	27.97%	27.97%
2	671	Anthem Inc Grp	282,735,769	58,568	26.56%	54.54%
3	601	KAISER FOUNDATION	252,591,277	55,283	23.73%	78.27%
4	1184	ROCKY MOUNTAIN HEALTH Plan	139,045,515	19,873	13.06%	91.34%
5	119	HUMANA INC	72,576,625	22,190	6.82%	98.15%
6	95774	Colorado Choice Hlth Plan	12,311,497	2,785	1.16%	99.31%
7	1	Aetna	4,706,377	1,333	0.44%	99.75%
8	901	CIGNA HEALTH GRP	1,989,368	286	0.19%	99.94%
9	15126	Colorado Hlth Ins Coop Inc	580,785	155	0.05%	100.00%
10	19	Assurant Inc Grp	52,933	0	0.00%	100.00%
<b>State Total</b>			<b>1,064,336,875</b>	<b>214,034</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**CONNECTICUT**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	671	Anthem Inc Grp	499,298,985	46,170	42.18%	42.18%
2	1127	HIP INS GRP	302,450,082	70,385	25.55%	67.73%
3	707	UNITEDHEALTH GRP	188,714,130	27,996	15.94%	83.68%
4	1	Aetna	188,581,100	40,692	15.93%	99.61%
5	901	CIGNA HEALTH GRP	2,497,466	816	0.21%	99.82%
6	15046	HealthyCT Inc	1,564,737	1,271	0.13%	99.95%
7	595	HARVARD PILGRIM HLTH CARE GRP	358,668	414	0.03%	99.98%
8	264	HealthMarkets Grp	119,633	13	0.01%	99.99%
9	19	Assurant Inc Grp	86,388	0	0.01%	100.00%
<b><i>State Total</i></b>			<b><i>1,183,671,189</i></b>	<b><i>187,757</i></b>		<b><i>100.00%</i></b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**DELAWARE**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	812	HIGHMARK INC	152,403,737	21,661	70.29%	70.29%
2	1	Aetna	60,384,801	12,695	27.85%	98.13%
3	707	UNITEDHEALTH GRP	1,897,982	229	0.88%	99.01%
4	19	Assurant Inc Grp	1,063,162	96	0.49%	99.50%
5	936	Independence Hlth Grp Inc Grp	1,031,880	0	0.48%	99.98%
6	276	TRUSTMARK INS CO GRP	53,650	0	0.02%	100.00%
<i>State Total</i>			<i>216,835,212</i>	<i>34,681</i>		<i>100.00%</i>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**DISTRICT OF COLUMBIA**

7/8/2015

<b>Rank</b>	<b>NAIC Company /Group Code</b>	<b>Group/Company Name</b>	<b>Health Premium Earned</b>	<b>Number of Covered Lives</b>	<b>Market Share %</b>	<b>Cumulative Market Share %</b>
1	380	CAREFIRST INC GRP	390,014,040	94,568	83.12%	83.12%
2	707	UNITEDHEALTH GRP	52,054,366	8,693	11.09%	94.22%
3	601	KAISER FOUNDATION	17,148,902	4,162	3.65%	97.87%
4	1	Aetna	9,951,308	1,664	2.12%	99.99%
5	19	Assurant Inc Grp	37,435	0	0.01%	100.00%
<b><i>State Total</i></b>			<b><i>469,206,051</i></b>	<b><i>109,087</i></b>		<b><i>100.00%</i></b>



**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**FLORIDA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	536	Guidewell Mut Holding Grp	1,265,090,059	244,358	36.00%	36.00%
2	707	UNITEDHEALTH GRP	1,243,941,849	232,703	35.40%	71.40%
3	1	Aetna	489,084,126	93,512	13.92%	85.31%
4	119	HUMANA INC	288,429,709	80,314	8.21%	93.52%
5	95263	AvMed Inc	147,342,989	30,710	4.19%	97.71%
6	4740	Health First Grp	40,629,571	7,831	1.16%	98.87%
7	901	CIGNA HEALTH GRP	37,570,412	7,477	1.07%	99.94%
8	13663	Employer Choice Ins Co Inc	1,004,582	133	0.03%	99.97%
9	19	Assurant Inc Grp	531,466	176	0.02%	99.98%
10	95271	Preferred Medical Plan Inc	270,613	71	0.01%	99.99%
<b>State Total</b>			<b>3,514,191,642</b>	<b>697,327</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**GEORGIA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	671	Anthem Inc Grp	623,764,701	119,904	31.31%	31.31%
2	1	Aetna	495,178,015	118,119	24.85%	56.16%
3	119	HUMANA INC	450,093,731	177,051	22.59%	78.75%
4	707	UNITEDHEALTH GRP	207,366,161	47,573	10.41%	89.16%
5	601	KAISER FOUNDATION	95,256,246	25,243	4.78%	93.94%
6	11256	Alliant Hlth Plans Inc	41,732,998	7,331	2.09%	96.04%
7	95691	Athens Area Hlth Plan Select Inc	21,302,143	4,490	1.07%	97.11%
8	901	CIGNA HEALTH GRP	17,596,413	4,289	0.88%	97.99%
9	19	Assurant Inc Grp	15,390,879	2,913	0.77%	98.76%
10	7	FEDERATED MUT GRP	14,364,363	3,186	0.72%	99.48%
<b>State Total</b>			<b>1,992,345,221</b>	<b>510,657</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**HAWAII**

7/8/2015

<b>Rank</b>	<b>NAIC Company /Group Code</b>	<b>Group/Company Name</b>	<b>Health Premium Earned</b>	<b>Number of Covered Lives</b>	<b>Market Share %</b>	<b>Cumulative Market Share %</b>
1	49948	Hawaii Medical Serv Assn	430,654,359	88,748	58.08%	58.08%
2	601	KAISER FOUNDATION	114,401,078	27,846	15.43%	73.51%
3	47953	University Hlth Alliance	109,844,150	26,908	14.81%	88.32%
4	48330	Hawaii Mgmt Alliance Assn	83,041,560	17,843	11.20%	99.52%
5	15074	Family Hlth HI MBS	3,500,432	1,609	0.47%	99.99%
6	707	UNITEDHEALTH GRP	45,920	11	0.01%	100.00%
<b><i>State Total</i></b>			<b><i>741,487,499</i></b>	<b><i>162,965</i></b>		<b><i>100.00%</i></b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**IDAHO**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	1290	BLUE CROSS OF ID GRP	141,440,196	42,301	51.10%	51.10%
2	1207	Cambia Health Solutions Inc	89,491,133	24,611	32.33%	83.43%
3	4704	PacificSource Hlth Plan Grp	19,267,179	3,466	6.96%	90.39%
4	880	IHC Inc Grp	16,772,402	7,722	6.06%	96.45%
5	1	Aetna	4,937,700	581	1.78%	98.24%
6	19	Assurant Inc Grp	4,191,516	1,433	1.51%	99.75%
7	68420	WMI Mut Ins Co	349,971	62	0.13%	99.88%
8	276	TRUSTMARK INS CO GRP	326,269	0	0.12%	99.99%
9	90638	Best Life & Hlth Ins Co	13,118	0	0.00%	100.00%
10	450	GENEVE HOL INC	2,106	0	0.00%	100.00%
<b>State Total</b>			<b>276,791,590</b>	<b>80,176</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**ILLINOIS**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	917	HCSC GRP	1,822,726,248	340,790	63.10%	63.10%
2	707	UNITEDHEALTH GRP	455,379,301	92,308	15.76%	78.86%
3	119	HUMANA INC	269,935,986	53,974	9.34%	88.20%
4	1	Aetna	175,494,138	37,035	6.08%	94.28%
5	1192	Carle Holding Co Grp	94,920,285	20,659	3.29%	97.57%
6	7	FEDERATED MUT GRP	18,095,627	3,856	0.63%	98.19%
7	2358	ISMIE GRP	15,698,582	1,801	0.54%	98.74%
8	153	PEKIN INS GRP	13,557,651	3,057	0.47%	99.20%
9	19	Assurant Inc Grp	10,955,044	2,090	0.38%	99.58%
10	361	Munich Re Grp	4,406,417	0	0.15%	99.74%
<b>State Total</b>			<b>2,888,779,423</b>	<b>556,237</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**INDIANA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	671	Anthem Inc Grp	839,284,501	168,180	58.18%	58.18%
2	707	UNITEDHEALTH GRP	271,149,372	61,835	18.80%	76.98%
3	3828	PHP Indiana Grp	115,754,954	25,915	8.02%	85.00%
4	119	HUMANA INC	50,198,599	13,296	3.48%	88.48%
5	7	FEDERATED MUT GRP	41,162,916	9,776	2.85%	91.34%
6	95812	Southeastern IN Hlth Org Inc	35,714,908	6,219	2.48%	93.81%
7	52568	Advantage Hlth Solutions Inc	20,203,344	4,307	1.40%	95.21%
8	19	Assurant Inc Grp	18,510,242	3,483	1.28%	96.50%
9	1	Aetna	7,439,059	1,353	0.52%	97.01%
10	153	PEKIN INS GRP	7,138,909	1,163	0.49%	97.51%
<b><i>State Total</i></b>			<b><i>1,442,510,333</i></b>	<b><i>297,852</i></b>		<b><i>100.00%</i></b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**IOWA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	770	Wellmark Inc Grp	431,209,696	109,587	70.77%	70.77%
2	707	UNITEDHEALTH GRP	111,910,119	22,006	18.37%	89.14%
3	1	Aetna	32,418,462	5,999	5.32%	94.46%
4	7	FEDERATED MUT GRP	11,310,664	2,000	1.86%	96.32%
5	4811	Medical Associates Grp	10,006,343	2,293	1.64%	97.96%
6	1192	Carle Holding Co Grp	3,660,934	913	0.60%	98.56%
7	450	GENEVE HOL INC	3,370,209	0	0.55%	99.12%
8	95839	Avera Hlth Plans Inc	2,590,244	637	0.43%	99.54%
9	4751	Gundersen Lutheran Hlth Grp	1,187,398	199	0.19%	99.74%
10	1246	SIOUX VALLEY GRP	813,620	200	0.13%	99.87%
<b>State Total</b>			<b>609,270,135</b>	<b>144,144</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**KANSAS**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	430	BLUE CROSS AND BLUE SHIELD KS GRP	395,864,974	111,623	58.73%	58.73%
2	1	Aetna	79,820,846	18,298	11.84%	70.57%
3	537	BC & BS OF KC GRP	69,040,608	6,234	10.24%	80.82%
4	119	HUMANA INC	60,735,620	18,755	9.01%	89.83%
5	707	UNITEDHEALTH GRP	54,135,199	13,747	8.03%	97.86%
6	7	FEDERATED MUT GRP	7,878,057	1,658	1.17%	99.03%
7	19	Assurant Inc Grp	2,855,222	473	0.42%	99.45%
8	276	TRUSTMARK INS CO GRP	1,516,438	0	0.22%	99.68%
9	361	Munich Re Grp	1,432,127	0	0.21%	99.89%
10	450	GENEVE HOL INC	757,449	0	0.11%	100.00%
<b><i>State Total</i></b>			<b><i>674,036,540</i></b>	<b><i>170,788</i></b>		<b><i>100.00%</i></b>



**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**KENTUCKY**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	671	Anthem Inc Grp	345,951,360	71,919	58.72%	58.72%
2	119	HUMANA INC	176,808,642	55,163	30.01%	88.73%
3	707	UNITEDHEALTH GRP	40,489,260	9,387	6.87%	95.60%
4	95071	Bluegrass Family Hlth Inc	23,061,489	5,670	3.91%	99.52%
5	19	Assurant Inc Grp	2,113,471	660	0.36%	99.88%
6	15073	Kentucky Hlth Coop Inc	687,576	242	0.12%	99.99%
7	264	HealthMarkets Grp	25,296	4	0.00%	100.00%
8	1	Aetna	16,308	2	0.00%	100.00%
<i>State Total</i>			<b>589,153,402</b>	<b>143,047</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**LOUISIANA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	438	LOUISIANA HEALTH SVC GRP	1,089,142,812	223,631	80.43%	80.43%
2	119	HUMANA INC	128,090,949	34,845	9.46%	89.89%
3	707	UNITEDHEALTH GRP	88,302,091	19,391	6.52%	96.41%
4	1	Aetna	40,348,694	7,313	2.98%	99.39%
5	4783	Vantage Hlth Grp	5,951,493	1,158	0.44%	99.83%
6	19	Assurant Inc Grp	1,702,648	353	0.13%	99.95%
7	15131	Louisiana Health Cooperative Inc	463,536	134	0.03%	99.99%
8	901	CIGNA HEALTH GRP	133,584	0	0.01%	100.00%
9	276	TRUSTMARK INS CO GRP	53,838	0	0.00%	100.00%
10	826	NEW YORK LIFE GRP	-433	0	0.00%	100.00%
<b>State Total</b>			<b>1,354,189,212</b>	<b>286,825</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**MAINE**

7/8/2015

<b>Rank</b>	<b>NAIC Company /Group Code</b>	<b>Group/Company Name</b>	<b>Health Premium Earned</b>	<b>Number of Covered Lives</b>	<b>Market Share %</b>	<b>Cumulative Market Share %</b>
1	595	HARVARD PILGRIM HLTH CARE GRP	118,832,818	29,455	38.71%	38.71%
2	671	Anthem Inc Grp	116,936,470	20,138	38.09%	76.80%
3	1	Aetna	65,769,586	16,048	21.42%	98.23%
4	15077	Maine Comm Hlth Options	5,302,199	1,443	1.73%	99.95%
5	707	UNITEDHEALTH GRP	141,134	12	0.05%	100.00%
6	264	HealthMarkets Grp	-1,089	0	0.00%	100.00%
<b><i>State Total</i></b>			<b><i>306,981,118</i></b>	<b><i>67,096</i></b>		<b><i>100.00%</i></b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**MARYLAND**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	380	CAREFIRST INC GRP	999,516,196	229,164	71.37%	71.37%
2	707	UNITEDHEALTH GRP	190,571,831	32,794	13.61%	84.97%
3	1	Aetna	165,589,359	39,360	11.82%	96.80%
4	601	KAISER FOUNDATION	33,277,883	7,622	2.38%	99.17%
5	15090	Evergreen Hlth Coop Inc	10,543,318	11,286	0.75%	99.93%
6	901	CIGNA HEALTH GRP	1,027,248	181	0.07%	100.00%
7	264	HealthMarkets Grp	3,408	0	0.00%	100.00%
<b><i>State Total</i></b>			<b><i>1,400,529,243</i></b>	<b><i>320,407</i></b>		<b><i>100.00%</i></b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**MASSACHUSETTS**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	3637	BCBS of MA Grp	1,235,817,698	240,931	45.11%	45.11%
2	595	HARVARD PILGRIM HLTH CARE GRP	619,842,456	119,436	22.62%	67.73%
3	4742	Tufts Grp	363,660,079	60,157	13.27%	81.00%
4	11109	Neighborhood Hlth Plan Inc	208,973,680	51,812	7.63%	88.63%
5	4741	Fallon Grp	175,857,545	33,287	6.42%	95.05%
6	4756	Baystate Hlth Grp	110,436,054	23,951	4.03%	99.08%
7	707	UNITEDHEALTH GRP	15,194,188	2,961	0.55%	99.63%
8	1127	HIP INS GRP	9,017,451	1,740	0.33%	99.96%
9	15010	Minuteman Hlth Inc	697,180	353	0.03%	99.99%
10	901	CIGNA HEALTH GRP	318,892	0	0.01%	100.00%
<b>State Total</b>			<b>2,739,788,972</b>	<b>534,789</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**MICHIGAN**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	572	BLUE CROSS & BLUE SHIELD OF MI GRP	1,465,588,265	268,662	59.46%	59.46%
2	3383	Spectrum Health Grp	398,639,368	92,408	16.17%	75.63%
3	1311	Henry Ford Health System Grp	143,254,855	31,628	5.81%	81.44%
4	707	UNITEDHEALTH GRP	138,869,807	34,531	5.63%	87.08%
5	3409	Healthplus of MI Grp	41,204,640	4,367	1.67%	88.75%
6	4700	McLaren Hlth Grp	38,275,805	8,086	1.55%	90.30%
7	7	FEDERATED MUT GRP	34,682,759	12,013	1.41%	91.71%
8	1238	TOTAL HEALTH GRP	33,418,069	10,506	1.36%	93.07%
9	97772	US Hlth & Life Ins Co Inc	28,425,403	11,220	1.15%	94.22%
10	119	HUMANA INC	27,199,324	6,475	1.10%	95.32%
<b>State Total</b>			<b>2,464,853,673</b>	<b>537,795</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**MINNESOTA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	461	BLUE CROSS & BLUE SHIELD OF MN	506,489,131	97,823	40.06%	40.06%
2	1258	HEALTHPARTNERS GRP	425,865,000	117,814	33.68%	73.74%
3	1552	Medica Grp	205,836,407	23,417	16.28%	90.02%
4	3492	PreferredOne Grp	89,181,197	22,202	7.05%	97.07%
5	7	FEDERATED MUT GRP	35,069,221	6,826	2.77%	99.85%
6	19	Assurant Inc Grp	1,054,152	115	0.08%	99.93%
7	4751	Gundersen Lutheran Hlth Grp	459,812	193	0.04%	99.97%
8	1246	SIOUX VALLEY GRP	393,171	102	0.03%	100.00%
9	276	TRUSTMARK INS CO GRP	25,544	0	0.00%	100.00%
<i>State Total</i>			<i>1,264,373,635</i>	<i>268,492</i>		<i>100.00%</i>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**MISSISSIPPI**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	1126	MISSISSIPPI INS GRP	331,506,378	74,475	84.07%	84.07%
2	707	UNITEDHEALTH GRP	44,455,202	15,409	11.27%	95.34%
3	119	HUMANA INC	13,867,798	3,064	3.52%	98.86%
4	1	Aetna	1,757,272	146	0.45%	99.31%
5	19	Assurant Inc Grp	1,296,687	205	0.33%	99.64%
6	7	FEDERATED MUT GRP	949,775	180	0.24%	99.88%
7	276	TRUSTMARK INS CO GRP	474,589	0	0.12%	100.00%
8	661	BCBS of SC Grp	12,350	0	0.00%	100.00%
<i>State Total</i>			<b>394,320,051</b>	<b>93,479</b>		<b>100.00%</b>



**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**MISSOURI**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	671	Anthem Inc Grp	508,419,795	109,797	43.21%	43.21%
2	707	UNITEDHEALTH GRP	209,559,522	51,954	17.81%	61.02%
3	537	BC & BS OF KC GRP	185,730,403	26,259	15.79%	76.81%
4	1	Aetna	164,506,942	37,434	13.98%	90.79%
5	119	HUMANA INC	58,051,939	16,466	4.93%	95.72%
6	7	FEDERATED MUT GRP	29,039,312	8,572	2.47%	98.19%
7	1203	COX INS GRP	8,436,344	1,915	0.72%	98.91%
8	19	Assurant Inc Grp	7,420,388	1,860	0.63%	99.54%
9	450	GENEVE HOL INC	2,244,442	2	0.19%	99.73%
10	276	TRUSTMARK INS CO GRP	1,766,577	0	0.15%	99.88%
<b>State Total</b>			<b>1,176,567,914</b>	<b>254,285</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**MONTANA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	917	HCSC GRP	151,551,856	30,809	69.59%	69.59%
2	4704	PacificSource Hlth Plan Grp	42,867,666	6,770	19.68%	89.27%
3	19	Assurant Inc Grp	8,867,769	1,579	4.07%	93.34%
4	68420	WMI Mut Ins Co	6,614,548	1,451	3.04%	96.38%
5	450	GENEVE HOL INC	3,820,313	145	1.75%	98.13%
6	14933	Montana Hlth Cooperative	3,687,533	1,240	1.69%	99.83%
7	276	TRUSTMARK INS CO GRP	265,577	0	0.12%	99.95%
8	707	UNITEDHEALTH GRP	109,406	2	0.05%	100.00%
<i>State Total</i>			<b>217,784,668</b>	<b>41,996</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**NEBRASKA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	77780	BCBS Of NE	145,676,985	26,007	50.19%	50.19%
2	1	Aetna	69,825,614	12,858	24.06%	74.25%
3	707	UNITEDHEALTH GRP	50,929,147	11,346	17.55%	91.80%
4	19	Assurant Inc Grp	10,696,214	2,736	3.69%	95.48%
5	7	FEDERATED MUT GRP	9,980,660	2,080	3.44%	98.92%
6	450	GENEVE HOL INC	1,567,048	94	0.54%	99.46%
7	361	Munich Re Grp	880,816	0	0.30%	99.77%
8	276	TRUSTMARK INS CO GRP	643,353	0	0.22%	99.99%
9	95839	Avera Hlth Plans Inc	20,144	0	0.01%	99.99%
10	1192	Carle Holding Co Grp	16,421	5	0.01%	100.00%
<b><i>State Total</i></b>			<b><i>290,236,402</i></b>	<b><i>55,126</i></b>		<b><i>100.00%</i></b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**NEVADA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	707	UNITEDHEALTH GRP	138,837,988	42,531	34.55%	34.55%
2	671	Anthem Inc Grp	81,970,348	14,084	20.40%	54.94%
3	1	Aetna	67,768,984	15,771	16.86%	71.80%
4	2418	SAINT MARYS HEALTH CARE CORP GRP	63,248,506	10,578	15.74%	87.54%
5	119	HUMANA INC	22,567,152	4,923	5.62%	93.16%
6	4791	Renown Hlth Grp	16,346,960	4,736	4.07%	97.23%
7	19	Assurant Inc Grp	5,819,491	1,882	1.45%	98.67%
8	276	TRUSTMARK INS CO GRP	2,392,230	0	0.60%	99.27%
9	68420	WMI Mut Ins Co	1,347,856	192	0.34%	99.60%
10	15132	Nevada Hlth Co Op	1,127,617	1,085	0.28%	99.88%
<b><i>State Total</i></b>			<b><i>401,891,974</i></b>	<b><i>95,944</i></b>		<b><i>100.00%</i></b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**NEW HAMPSHIRE**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	671	Anthem Inc Grp	285,634,851	44,211	68.10%	68.10%
2	595	HARVARD PILGRIM HLTH CARE GRP	124,484,571	27,979	29.68%	97.78%
3	1198	MVP GRP	6,085,311	238	1.45%	99.23%
4	707	UNITEDHEALTH GRP	2,051,997	557	0.49%	99.72%
5	901	CIGNA HEALTH GRP	1,189,723	112	0.28%	100.00%
6	264	HealthMarkets Grp	16,376	74	0.00%	100.00%
7	19	Assurant Inc Grp	-8	0	0.00%	100.00%
8	1	Aetna	-18,572	13	0.00%	100.00%
<i>State Total</i>			<i>419,444,249</i>	<i>73,184</i>		<i>100.00%</i>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**NEW JERSEY**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	1202	BLUE CROSS BLUE SHEILD OF NJ GRP	1,631,357,974	253,022	55.22%	55.22%
2	707	UNITEDHEALTH GRP	506,336,277	80,666	17.14%	72.36%
3	1	Aetna	408,572,473	113,004	13.83%	86.20%
4	936	Independence Hlth Grp Inc Grp	396,045,922	64,089	13.41%	99.60%
5	901	CIGNA HEALTH GRP	8,281,928	1,255	0.28%	99.88%
6	468	Aegon US Holding Grp	2,146,928	440	0.07%	99.96%
7	15197	Freelancers Consumer Operated & Ori	1,328,535	647	0.04%	100.00%
<b>State Total</b>			<b>2,954,070,037</b>	<b>513,123</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**NEW MEXICO**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	917	HCSC GRP	111,819,798	21,856	42.96%	42.96%
2	481	Presbyterian Healthcare Services Grp	88,385,990	21,053	33.95%	76.91%
3	707	UNITEDHEALTH GRP	36,475,485	7,762	14.01%	90.92%
4	95808	Lovelace Sandia Hlth Systems Inc	23,596,221	0	9.06%	99.99%
5	68420	WMI Mut Ins Co	26,053	5	0.01%	100.00%
6	3549	Firstcare Grp	4,057	0	0.00%	100.00%
7	276	TRUSTMARK INS CO GRP	3,069	0	0.00%	100.00%
8	19	Assurant Inc Grp	-48	0	0.00%	100.00%
<i>State Total</i>			<i>260,310,625</i>	<i>50,676</i>		<i>100.00%</i>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**NEW YORK**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	707	UNITEDHEALTH GRP	3,634,975,887	483,091	55.77%	55.77%
2	1186	Lifetime HealthCare Grp	852,545,802	192,542	13.08%	68.86%
3	1	Aetna	543,999,592	132,925	8.35%	77.20%
4	4708	CDPHP Inc Grp	409,449,654	89,490	6.28%	83.49%
5	55204	Health Now NY Inc	212,690,704	43,314	3.26%	86.75%
6	15273	Health Republic Ins of NY Corp	198,537,833	68,988	3.05%	89.80%
7	47034	Independent Hlth Benefits Corp	178,077,858	41,452	2.73%	92.53%
8	1198	MVP GRP	168,501,832	38,964	2.59%	95.11%
9	13564	Freelancers Ins Co Inc	100,755,411	20,275	1.55%	96.66%
10	671	Anthem Inc Grp	91,927,431	12,812	1.41%	98.07%
<b>State Total</b>			<b>6,517,241,922</b>	<b>1,148,284</b>		<b>100.00%</b>



**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**NORTH CAROLINA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	54631	BCBS of NC Inc	905,954,876	168,232	66.88%	66.88%
2	707	UNITEDHEALTH GRP	247,612,434	63,019	18.28%	85.16%
3	1	Aetna	148,535,164	40,925	10.97%	96.13%
4	12962	FirstCarolinaCare Ins Co Inc	28,374,272	5,478	2.09%	98.22%
5	7	FEDERATED MUT GRP	13,626,988	2,991	1.01%	99.23%
6	450	GENEVE HOL INC	5,296,036	901	0.39%	99.62%
7	19	Assurant Inc Grp	3,034,595	557	0.22%	99.84%
8	276	TRUSTMARK INS CO GRP	1,814,119	0	0.13%	99.98%
9	119	HUMANA INC	314,327	42	0.02%	100.00%
10	264	HealthMarkets Grp	-245	1	0.00%	100.00%
<b><i>State Total</i></b>			<b><i>1,354,562,566</i></b>	<b><i>282,146</i></b>		<b><i>100.00%</i></b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**NORTH DAKOTA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	55891	Noridian Mut Ins Co	249,198,463	54,094	85.56%	85.56%
2	1552	Medica Grp	29,021,972	6,235	9.96%	95.52%
3	1246	SIOUX VALLEY GRP	8,607,729	3,496	2.96%	98.47%
4	19	Assurant Inc Grp	3,422,446	506	1.18%	99.65%
5	52554	Sanford Heart of Amer Hlth Plan	900,547	166	0.31%	99.96%
6	450	GENEVE HOL INC	120,417	0	0.04%	100.00%
<i>State Total</i>			<i>291,271,574</i>	<i>64,497</i>		<i>100.00%</i>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**OHIO**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	671	Anthem Inc Grp	1,396,777,447	301,689	37.92%	37.92%
2	730	MEDICAL MUT OF OH GRP	1,169,027,372	241,344	31.73%	69.65%
3	707	UNITEDHEALTH GRP	428,874,238	98,654	11.64%	81.29%
4	3259	Summa Health Grp	155,055,763	34,276	4.21%	85.50%
5	119	HUMANA INC	122,748,845	49,515	3.33%	88.83%
6	1	Aetna	110,373,305	37,513	3.00%	91.83%
7	4805	Aultman Hlth Foundation Grp	108,188,474	25,153	2.94%	94.77%
8	1212	VANGUARD HEALTH VENTURES GRP	44,087,313	10,125	1.20%	95.96%
9	95204	HealthSpan Integrated Care	39,876,696	9,446	1.08%	97.04%
10	19	Assurant Inc Grp	28,298,140	7,559	0.77%	97.81%
<b>State Total</b>			<b>3,683,889,054</b>	<b>827,498</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**OKLAHOMA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	917	HCSC GRP	515,792,393	126,174	64.40%	64.40%
2	707	UNITEDHEALTH GRP	108,294,350	21,672	13.52%	77.92%
3	1	Aetna	83,172,410	14,855	10.38%	88.31%
4	3487	CommunityCare Grp	79,319,737	17,719	9.90%	98.21%
5	7	FEDERATED MUT GRP	6,802,050	1,659	0.85%	99.06%
6	19	Assurant Inc Grp	3,874,251	549	0.48%	99.54%
7	361	Munich Re Grp	1,359,521	0	0.17%	99.71%
8	276	TRUSTMARK INS CO GRP	1,036,227	0	0.13%	99.84%
9	119	HUMANA INC	889,710	83	0.11%	99.95%
10	4821	GlobalHealth Holdings Grp	228,178	66	0.03%	99.98%
<b><i>State Total</i></b>			<b><i>800,922,483</i></b>	<b><i>182,777</i></b>		<b><i>100.00%</i></b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**OREGON**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	4704	PacificSource Hlth Plan Grp	162,893,646	33,094	18.53%	18.53%
2	1207	Cambia Health Solutions Inc	159,583,412	27,109	18.16%	36.69%
3	601	KAISER FOUNDATION	136,716,605	28,818	15.55%	52.24%
4	4788	Providence Hlth Grp	131,657,448	25,559	14.98%	67.22%
5	623	HEALTH NET INC GRP	106,242,767	23,857	12.09%	79.31%
6	707	UNITEDHEALTH GRP	72,453,891	15,910	8.24%	87.55%
7	1313	OREGON DENTAL GRP	58,520,603	15,939	6.66%	94.21%
8	962	PREMERA BLUE CROSS GRP	40,129,536	10,261	4.57%	98.78%
9	15114	Freelancers Consumer Operated & Ori	10,432,278	5,796	1.19%	99.96%
10	1	Aetna	255,937	66	0.03%	99.99%
<b>State Total</b>			<b>878,940,233</b>	<b>186,534</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**PENNSYLVANIA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	936	Independence Hlth Grp Inc Grp	987,156,556	201,278	26.37%	26.37%
2	812	HIGHMARK INC	660,860,746	128,399	17.65%	44.02%
3	1	Aetna	599,527,348	182,816	16.01%	60.03%
4	1230	CAPITAL BLUE CROSS GRP	536,043,131	103,203	14.32%	74.35%
5	1324	UPMC HEALTH PLAN INC	497,667,828	60,925	13.29%	87.64%
6	1143	GEISINGER INS GRP	198,390,068	45,847	5.30%	92.94%
7	1270	HOSPITAL SERVICE ASSN OF NEPA GRP	191,051,185	41,454	5.10%	98.04%
8	707	UNITEDHEALTH GRP	65,044,261	16,751	1.74%	99.78%
9	69353	Teachers Protective Mut Life Ins Co	4,121,464	0	0.11%	99.89%
10	19	Assurant Inc Grp	3,182,392	697	0.08%	99.97%
<b>State Total</b>			<b>3,743,993,482</b>	<b>782,559</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**RHODE ISLAND**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	53473	BCBS of RI	307,748,826	51,372	82.29%	82.29%
2	707	UNITEDHEALTH GRP	62,909,542	12,923	16.82%	99.11%
3	4742	Tufts Grp	3,375,471	732	0.90%	100.02%
4	1	Aetna	-59,340	16	-0.02%	100.00%
<b><i>State Total</i></b>			<b><i>373,974,499</i></b>	<b><i>65,043</i></b>		<b><i>100.00%</i></b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**SOUTH CAROLINA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	661	BCBS of SC Grp	461,092,490	109,832	77.80%	77.80%
2	707	UNITEDHEALTH GRP	74,743,758	13,875	12.61%	90.41%
3	1	Aetna	41,059,986	7,896	6.93%	97.34%
4	7	FEDERATED MUT GRP	6,204,398	1,597	1.05%	98.39%
5	19	Assurant Inc Grp	3,083,189	537	0.52%	98.91%
6	276	TRUSTMARK INS CO GRP	2,581,855	0	0.44%	99.34%
7	450	GENEVE HOL INC	1,549,671	168	0.26%	99.61%
8	81264	Nippon Life Ins Co Of Amer	1,396,758	80	0.24%	99.84%
9	15145	Consumers Choice Hlth Ins Co	874,801	399	0.15%	99.99%
10	119	HUMANA INC	64,873	3	0.01%	100.00%
<b><i>State Total</i></b>			<b><i>592,651,779</i></b>	<b><i>134,387</i></b>		<b><i>100.00%</i></b>



**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**SOUTH DAKOTA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	770	Wellmark Inc Grp	140,776,085	30,930	60.89%	60.89%
2	96598	South Dakota State Med Holding Co	53,154,090	12,126	22.99%	83.88%
3	95839	Avera Hlth Plans Inc	18,015,722	4,344	7.79%	91.67%
4	1246	SIOUX VALLEY GRP	10,113,048	2,400	4.37%	96.04%
5	7	FEDERATED MUT GRP	4,363,028	717	1.89%	97.93%
6	1	Aetna	2,293,696	272	0.99%	98.92%
7	1552	Medica Grp	1,343,965	88	0.58%	99.50%
8	19	Assurant Inc Grp	1,066,327	207	0.46%	99.96%
9	276	TRUSTMARK INS CO GRP	70,377	0	0.03%	99.99%
10	450	GENEVE HOL INC	6,844	0	0.00%	100.00%
<b>State Total</b>			<b>231,208,977</b>	<b>51,169</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**TENNESSEE**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	3498	Blue Cross Blue Shield of TN Grp	861,524,800	208,406	66.21%	66.21%
2	707	UNITEDHEALTH GRP	253,284,667	54,307	19.47%	85.68%
3	119	HUMANA INC	135,211,899	43,668	10.39%	96.07%
4	1	Aetna	36,280,641	7,313	2.79%	98.86%
5	7	FEDERATED MUT GRP	9,213,777	2,210	0.71%	99.57%
6	19	Assurant Inc Grp	1,283,974	272	0.10%	99.66%
7	15144	Community Hlth Alliance Mut Ins Co	1,279,287	439	0.10%	99.76%
8	276	TRUSTMARK INS CO GRP	1,169,843	0	0.09%	99.85%
9	81264	Nippon Life Ins Co Of Amer	1,167,386	35	0.09%	99.94%
10	361	Munich Re Grp	273,319	0	0.02%	99.96%
<b>State Total</b>			<b>1,301,167,212</b>	<b>316,690</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**TEXAS**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	917	HCSC GRP	3,309,780,732	750,526	55.82%	55.82%
2	707	UNITEDHEALTH GRP	1,177,203,622	227,115	19.85%	75.67%
3	119	HUMANA INC	732,838,515	256,288	12.36%	88.03%
4	1	Aetna	434,474,948	83,733	7.33%	95.36%
5	600	SCOTT & WHITE GRP	75,503,462	20,737	1.27%	96.63%
6	19	Assurant Inc Grp	67,867,047	15,274	1.14%	97.77%
7	901	CIGNA HEALTH GRP	35,570,889	7,874	0.60%	98.37%
8	3549	Firstcare Grp	22,723,270	5,473	0.38%	98.76%
9	4808	Memorial Hermann Grp	20,053,522	4,610	0.34%	99.10%
10	7	FEDERATED MUT GRP	18,020,443	3,855	0.30%	99.40%
<b>State Total</b>			<b>5,929,652,568</b>	<b>1,380,797</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**UTAH**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	880	IHC Inc Grp	339,956,273	117,843	44.95%	44.95%
2	1207	Cambia Health Solutions Inc	152,168,787	37,155	20.12%	65.08%
3	707	UNITEDHEALTH GRP	120,437,258	33,351	15.93%	81.00%
4	1	Aetna	109,213,221	28,918	14.44%	95.44%
5	119	HUMANA INC	24,102,249	6,654	3.19%	98.63%
6	901	CIGNA HEALTH GRP	5,866,622	1,448	0.78%	99.41%
7	68420	WMI Mut Ins Co	3,900,965	956	0.52%	99.92%
8	276	TRUSTMARK INS CO GRP	368,282	0	0.05%	99.97%
9	90638	Best Life & Hlth Ins Co	208,020	0	0.03%	100.00%
10	264	HealthMarkets Grp	17,924	3	0.00%	100.00%
<b>State Total</b>			<b>756,239,045</b>	<b>226,328</b>		<b>100.00%</b>

SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED

VERMONT

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	4745	BCBS of VT Grp	165,272,544	35,045	82.03%	82.03%
2	1198	MVP GRP	35,946,380	5,473	17.84%	99.87%
3	901	CIGNA HEALTH GRP	268,617	202	0.13%	100.00%
<i>State Total</i>			<i>201,487,541</i>	<i>40,720</i>		<i>100.00%</i>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**VIRGINIA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	671	Anthem Inc Grp	837,631,236	153,158	46.00%	46.00%
2	380	CAREFIRST INC GRP	284,108,905	75,394	15.60%	61.60%
3	1183	SENTARA HEALTH MGMT GRP	243,640,651	45,612	13.38%	74.98%
4	1	Aetna	228,450,389	72,203	12.54%	87.52%
5	707	UNITEDHEALTH GRP	170,932,150	34,787	9.39%	96.91%
6	601	KAISER FOUNDATION	39,424,769	9,027	2.16%	99.07%
7	7	FEDERATED MUT GRP	8,037,201	2,401	0.44%	99.52%
8	95811	Piedmont Comm Hlthcare Inc	5,216,667	1,017	0.29%	99.80%
9	19	Assurant Inc Grp	1,893,062	206	0.10%	99.91%
10	901	CIGNA HEALTH GRP	1,335,179	592	0.07%	99.98%
<b>State Total</b>			<b>1,821,055,755</b>	<b>394,424</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**WASHINGTON**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	962	PREMERA BLUE CROSS GRP	411,757,354	119,265	38.43%	38.43%
2	1207	Cambia Health Solutions Inc	319,550,972	40,930	29.82%	68.25%
3	1185	GROUP HEALTH COOP	104,949,533	18,825	9.79%	78.04%
4	707	UNITEDHEALTH GRP	99,551,006	22,956	9.29%	87.33%
5	1	Aetna	88,459,254	27,264	8.26%	95.59%
6	601	KAISER FOUNDATION	44,772,697	7,797	4.18%	99.76%
7	4788	Providence Hlth Grp	1,209,771	0	0.11%	99.88%
8	623	HEALTH NET INC GRP	1,119,607	0	0.10%	99.98%
9	68420	WMI Mut Ins Co	125,917	0	0.01%	99.99%
10	19	Assurant Inc Grp	87,066	1	0.01%	100.00%
<b>State Total</b>			<b>1,071,563,542</b>	<b>237,154</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**WEST VIRGINIA**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	812	HIGHMARK INC	198,494,769	36,527	73.44%	73.44%
2	1	Aetna	54,175,906	8,534	20.05%	93.49%
3	1297	HEALTH PLAN GRP	9,778,220	1,417	3.62%	97.11%
4	707	UNITEDHEALTH GRP	3,419,086	437	1.27%	98.37%
5	19	Assurant Inc Grp	2,053,067	268	0.76%	99.13%
6	7	FEDERATED MUT GRP	1,608,582	247	0.60%	99.73%
7	74322	Medical Benefits Mut Life Ins Co	448,450	12	0.17%	99.89%
8	276	TRUSTMARK INS CO GRP	238,660	0	0.09%	99.98%
9	450	GENEVE HOL INC	47,569	0	0.02%	100.00%
<i>State Total</i>			<i>270,264,309</i>	<i>47,442</i>		<i>100.00%</i>



**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**WISCONSIN**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	707	UNITEDHEALTH GRP	569,577,254	123,072	32.96%	32.96%
2	671	Anthem Inc Grp	209,780,487	42,883	12.14%	45.10%
3	119	HUMANA INC	174,242,859	51,116	10.08%	55.18%
4	68	WISCONSIN PHY INS GRP	136,654,660	18,755	7.91%	63.09%
5	95796	Unity Hlth Plans Ins Corp	111,737,559	23,646	6.47%	69.55%
6	1294	DEAN HEALTH GRP	106,221,486	22,435	6.15%	75.70%
7	95341	Physicians Plus Ins Corp	65,931,894	15,096	3.82%	79.52%
8	95311	Group Hlth Coop of S Central WI	59,360,983	12,658	3.44%	82.95%
9	96881	Security Hlth Plan of WI Inc	55,001,121	10,426	3.18%	86.13%
10	2678	Network Health Grp	50,993,442	14,469	2.95%	89.09%
<b>State Total</b>			<b>1,728,119,291</b>	<b>372,970</b>		<b>100.00%</b>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**WYOMING**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	53767	BCBS of WY	74,958,842	15,322	61.58%	61.58%
2	19	Assurant Inc Grp	25,833,439	4,977	21.22%	82.81%
3	95401	Winhealth Partners	6,857,932	1,024	5.63%	88.44%
4	707	UNITEDHEALTH GRP	6,728,017	1,461	5.53%	93.97%
5	450	GENEVE HOL INC	4,553,004	153	3.74%	97.71%
6	1	Aetna	1,842,808	366	1.51%	99.22%
7	276	TRUSTMARK INS CO GRP	943,847	0	0.78%	100.00%
<b><i>State Total</i></b>			<b><i>121,717,889</i></b>	<b><i>23,303</i></b>		<b><i>100.00%</i></b>

SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED

GUAM

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	3098	Tokio Marine Holdings Inc GRP	20,746,697	6,355	55.12%	55.12%
2	31658	Island Home Ins Co	10,887,302	6,073	28.93%	84.05%
3	60246	Netcare Life & Hlth Ins Co	6,005,343	2,107	15.95%	100.00%
<i>State Total</i>			<i>37,639,342</i>	<i>14,535</i>		<i>100.00%</i>

**SUPPLEMENTAL HEALTH CARE EXHIBIT FOR 2014  
 COMPREHENSIVE HEALTH COVERAGE - SMALL GROUP EMPLOYER  
 MARKET SHARE TOP TEN GROUPS/COMPANIES BY HEALTH PREMIUM EARNED**

**PUERTO RICO**

7/8/2015

Rank	NAIC Company /Group Code	Group/Company Name	Health Premium Earned	Number of Covered Lives	Market Share %	Cumulative Market Share %
1	4802	Triple S Grp	109,621,975	44,345	43.59%	43.59%
2	1301	MEDICAL CARD SYSTEM INC	78,497,322	40,650	31.21%	74.80%
3	411	MAPFRE INS GRP	37,134,116	19,671	14.77%	89.57%
4	119	HUMANA INC	21,258,094	10,563	8.45%	98.02%
5	525	PAN AMER LIFE	4,933,927	3,112	1.96%	99.98%
6	95743	Ryder Hlth Plan Inc	34,951	46	0.01%	99.99%
7	1	Aetna	15,245	0	0.01%	100.00%
<b><i>State Total</i></b>			<b><i>251,495,630</i></b>	<b><i>118,387</i></b>		<b><i>100.00%</i></b>