

Advancing Health in America

Section 340B of the Public Health Service Act requires pharmaceutical manufacturers participating in Medicaid to sell outpatient drugs at discounted prices to health care organizations that care for patients in vulnerable communities. These organizations, called "covered entities," include public and nonprofit disproportionate share hospitals, children's hospitals, critical access hospitals, sole community hospitals, rural referral centers and federal grantee programs.

The program allows eligible hospitals to stretch limited federal resources to provide more affordable and comprehensive health care services and expand its reach to serve more patients and communities. Hospitals use 340B savings in many ways based on the unique needs of the populations they serve. Some examples include providing free care for uninsured patients, offering free or discounted drugs, providing behavioral health services, and implementing, for example, medication management and community health programs, among other community- focused services and programs.

In light of the mission of the 340B program to ensure more patients have access to care, the Health Resources and Services Administration (HRSA) allows covered entities the ability to contract with community and specialty pharmacies to dispense drugs on their behalf to their eligible patients. Contract pharmacies serve as an extension of the 340B provider and allow patients access to their prescribed drug treatments in the convenience of their local community pharmacy or through the mail (i.e., mail-order pharmacy). For hospitals, these arrangements allow them to ensure that their patients can access the drugs they need when they need it, especially as patients rely more heavily on specialty drugs many of which are in limited distribution. For patients, these arrangements make it easier to access their needed drugs without having to travel to the hospital to receive the drug. The 340B savings generated from these arrangements allow the hospital to better serve their vulnerable communities by increasing access to more affordable health care services. Despite these benefits to patients and providers, several drug companies have taken unprecedented and unlawful actions to limit or deny access to 340B pricing through these contract arrangements with community and specialty pharmacies. The Department of Health and Human Services (HHS) has referred several companies to the Office of the Inspector General for violating the law, for which the drug companies have litigated and is currently pending resolution in the Federal Appeals Court. Meanwhile, several states have introduced or passed legislation that would prohibit drug companies from denying 340B discounts through contract pharmacy arrangements.

## Key Facts

The drug companies' abusive tactics are negatively impacting 340B hospitals' ability to stretch their scarce resources to provide more affordable access to care and must end immediately. A 2022 AHA survey found that these actions are resulting in over \$500 thousand in average annual losses to critical access hospitals, while DSH hospitals are losing an average of nearly \$3 million every year. As more drug companies impose more restrictions, these losses are exponentially increasing, with many reporting tens of millions in losses.



## Key Facts (continued)

- The 340B statute is clear drug manufacturers must provide 340B pricing to eligible hospitals for any covered outpatient drug regardless of where or how that drug is dispensed, as long as that drug is dispensed to an eligible patient.
- HRSA, in its oversight of the 340B program, established and then expanded the use of contract pharmacies, recognizing the value of contract pharmacies to improve access to 340B drugs for vulnerable patients and communities.
- Contract pharmacies are particularly important in rural hospitals, many of which do not have their own in-house pharmacies, and therefore solely rely on a network of contracted community and specialty pharmacies to ensure their patients have access to the drugs they need. Approximately half of all eligible 340B hospitals are located in rural areas that often lack adequate access to health care services. More than 80% of rural 340B hospitals use contract pharmacies to ensure their patients have access to needed outpatient drugs, as well as other essential services.
- Contract pharmacies allow all hospitals to ensure access to a wide range of 340B drugs for their
  patients. For hospitals that do have their own in-house pharmacy, they are unable to stock every drug
  that a patient could possibly need, especially since many specialty drugs are in limited distribution
  and unavailable to keep in continuous inventory. Having these contractual relationships with external
  pharmacies allows the hospital to provide the patient with a needed drug, even if the hospital's
  pharmacy does not inventory that drug. Not only does the patient benefit in such an instance, but
  allowing access to the drug in a more convenient manner to the patient at their local community
  pharmacy helps ensure better compliance with prescribed treatments.
- HRSA conducts 200 annual audits of covered entities, a great majority of which are for hospitals, to
  ensure they are complying with 340B rules and regulations. These rigorous audits ensure that 340B
  drugs are being given only to eligible patients, and that covered entities are not receiving both a 340B
  discount and a Medicaid rebate for the same drug (duplicate discount). In addition, many covered
  entities conduct self-audits of their programs to ensure they are in compliance with program rules.

## Why?

- Access to the 340B program is more important than ever. A 2023 report by HHS' Office of the Assistant Secretary for Planning and Evaluation showed that nearly 2,000 drugs had experienced price increases greater than inflation, with an average price increase of 15.2%. Hospitals need access to the 340B program to ensure that they can maintain access to health care services for their patients in the face of these high and rising costs.
- States should continue to pursue legislation that prohibits drug company restrictions on contract pharmacy. As of January 2025, eight states (Arkansas, Louisiana, Minnesota, Missouri, Maryland, West Virginia, Kansas and Mississippi) have passed laws prohibiting drug companies from imposing restrictions on access to 340B. Most of these laws have been upheld by state and federal courts and several drug companies have restored access to 340B pricing through contract pharmacies as a result. Nearly 20 other states are actively considering legislation, with five of those states (Utah, Kentucky, New Mexico, New York and Nebraska) already introducing legislation as of January 2025.



## Why? (continued)

• HHS must use all available tools to halt drug company actions that undermine the program.

Even as the courts have wrongly narrowed HHS's authority to penalize drug companies for their contract pharmacy restrictions, they have made clear that certain drug company conditions "might violate the [340B] statute." We encourage HHS to use the full extent of its authority to penalize drug companies when they violate the statute.

